

Presentation

## **Overview**

Glide Capital ("GLIDE") offers firms an opportunity to invest in single deals using the Glide structure known as "Glide Direct".

Creating a special vehicle to invest in a single deal using Glide Direct reduces legal fees and the time cost significantly.

Glide Capital will be the fund manager and deal with any registration issues, instruct on the fund transfers, monitor third parties, calculate the NAVs, audits, etc.



## **Key Metrics and Considerations**



GLIDE's exponential growth placed it on the Inc. 5000 list in **2021** and **2022**, recognizing it as one of the fastest growing private companies in the U.S.





### **Structure**

Firms can build their own special vehicle to invest in a single deal and leverage on Glide's legal, operations, and technology infrastructure.





#### **Clients**



## **Single Deal**



## **Possible Single Deals**











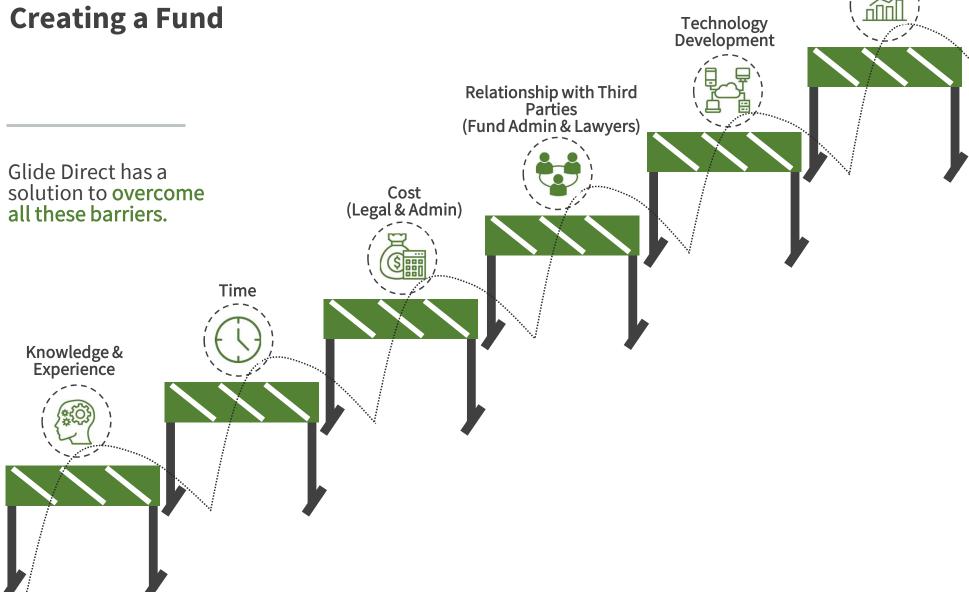
Aviation Venture Capital

Loans Land



# **Barriers of**

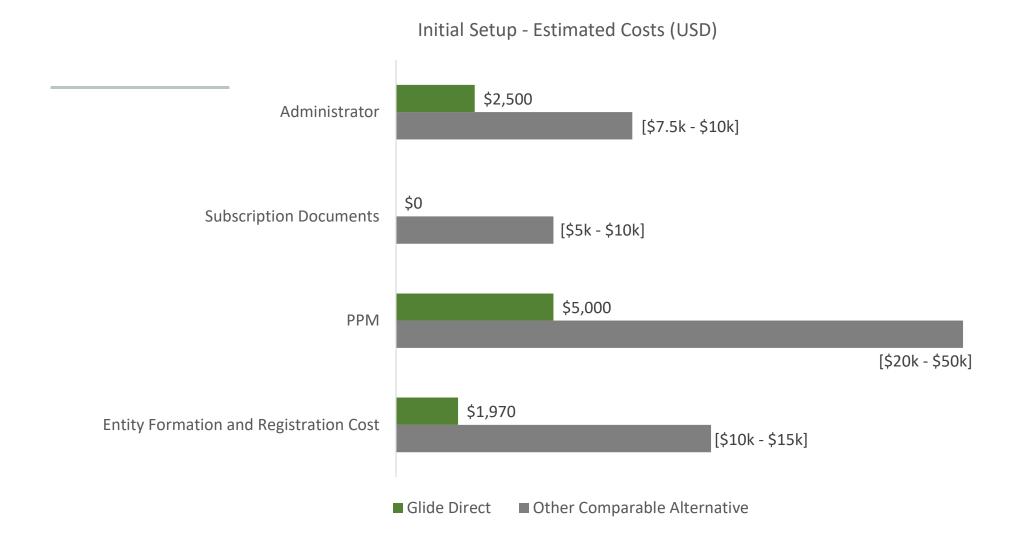
**GLIDE**CAPITAL



Significant Size to be Efficient

## **Initial Setup**

## Creating a fund using Glide Direct can save a significant amount of \$ and be ready as soon as one month.





**DISCLAIMER:** Other alternatives are estimates only and the actual cost varies based on the service providers used, the complexity of the strategy and the efficiency of the exchange of information between parties and the fund manager.

# **Estimated Costs**

6bps	Higher value of 6bps and US\$7,500 annual
\$1,970	
\$500	D&O Insurance Policy
\$0	Negotiated \$0 wires fees
	\$1,970 \$500

Annual Fees		
Glide Management Fee	35bps	Minimum deal size of US\$2.5MM or US\$10K
Advisory Fee	Varies	Subject to discretion of Investment Advisor

Additional Costs Subject to Structure					
Tax/K1 Distribution	Varies Onshore Only, based on investors & investment				
Financial Statement Prep	\$2,500	Third party, only applicable if there is an audit			
Audit	Varies	Subject to strategy & complexity of investments			
Directors and FATCA Reporting	\$1,500	Offshore Only			
US Blocker Structure	\$12,500	Offshore Only			



# Initial Setup and Ongoing Operations Time





Initial Setup Activity	Legal Firm	GLIDE
Entity Formation & Registration	1 Hour	1 Hour
PPM	60 Hours	5 Hours
Subscription Documents	15 Hours	-
Administrator	-	-
Total	76 Hours	6 Hours

Time Saved: 70 Hours

Ongoing Operations Activity	Legal Firm	GLIDE
Registration	1 Hour	1 Hour
Administration	100-200 Hours	10-20 Hours
Audit*	80-120 Hours	10-15 Hours
Directors & FATCA Reporting*	TBD	-
Fund Management	60 Hours	-
Advisory	100 Hours	100 Hours
Total	481 Hours	136 Hours

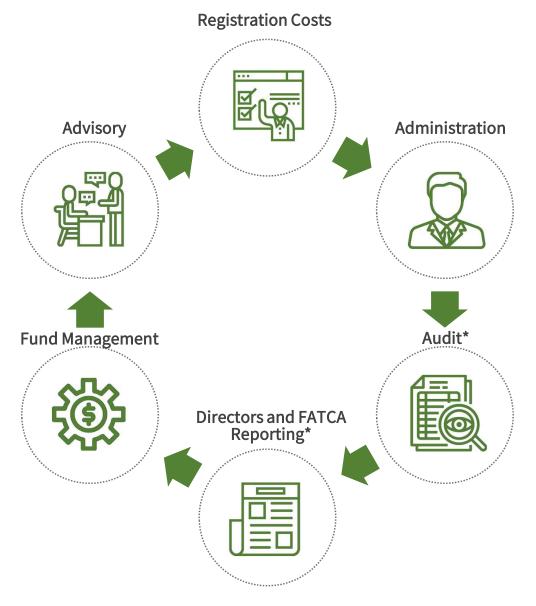
Time Saved: 345 Hours

<sup>\*</sup>Additional activities are subject to structure.



# Ongoing Costs and Operations

Glide allows our clients to minimize the cost and operations by providing synergies across the whole structure.



\*Additional activities are subject to structure.



## **Appendix**



# Activities Descriptions

**Entity Formation and Registration Cost** - Forming the company and registering it according to the fund's jurisdiction (Cayman, BVI, etc.).

PPM – Legal document that describes the offering terms, risk factors, company and management, use of proceeds, and subscription procedures. This document discloses everything the investors needs to know to make an informed investment decision prior to investing.

**Subscription Documents** – Provides background information on the investor to the managers. These documents must be signed by the investor to approve subscription.

**Fund Administrator** - A third-party service provider that protects the interest of investors by independently verifying the assets and valuation of the fund.

**Registration Cost** - Paid annually, and this includes government fees and registered office.

**Audit** - An objective evaluation of the financial statements of a firm to make sure the information being presented is fair and an accurate representation of the firm's transactions.

**Directors and FATCA Reporting:** - Glide has hired independent directors for the Fund. FATCA reporting is necessary for the IRS to obtain detailed account information on US taxpayers who may be investing and earning income through non-US institutions.

**Fund Management** - Deals with any registration issues, instructs on fund transfers, monitors third parties, calculates the NAV, etc. (Glide's role)

Advisory – Reviewing, selecting and approving investments. (Investment Advisor's role)



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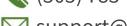
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